



Financial Markets Institute of Australia

Your Pathway to Success in the Financial Markets

Questions and Answers

1 I would like to work at an investment bank. Is your diploma suitable for me?

Yes, our government accredited and nationally recognised Diploma of Company Analysis and Portfolio Management is a material edge if your goal is to work at a prestigious investment bank like Macquarie Bank, Morgan Stanley, or Goldman Sachs, as an analyst or investment manager. The great news is this, it is no longer a hard and fast rule that trainees at prestigious investment banks require a degree. Macquarie Bank recently hired a teenager with no degree for a trainee professional role [covered in the AFR November 1, 2022]. Goldman Sachs is currently running an ad for a trainee asset manager and there is no mention of a degree being required. The ad does however say that they want practical skills. For an entry level trainee role, you need real world experience and skill, that's what matters, and that is exactly what our Diploma of Company Analysis and Portfolio Management provides.

2 How does your diploma compare to a degree?

Our Australian government accredited Diploma of Company Analysis and Portfolio Management is faster, cheaper, and better than a degree. It is 6 months compared to 3 years. That means you get a head start of 2 years and 6 months. You also start earning 2 years and 6 months earlier if you choose our diploma over a degree, and in that time, it is possible you will earn a significant sum. In regards to the cost, a degree is up to 4 times more expensive than our diploma. The third and most important reason to choose our diploma is that it is better than a degree in every respect that matters. Our diploma is real world, up to date, practical, and immersive. We can assure students, if they immerse themselves in the diploma, and master the content, they will get the interviews and job opportunities they desire, because they will be the most knowledgeable and skilled graduates in the financial markets sector.

3 What does your government accreditation mean?

Government accreditation requires senior industry support and endorsement. Suitably qualified persons must say they have examined the diploma in detail, to confirm (a) it is high quality, (b) it meets an unmet need, and (c) that the training is aligned with what investment banks and other financial sector employers want their new trainees to have experienced. Those who supported the accreditation and contributed to the creation of our diploma hold or have held senior positions at the world's leading investment banks including Macquarie Bank, Morgan Stanley, Mizuho, HSBC, Citibank, Bankers Trust, Société Générale, National Australia Bank, and more.

4 What subjects are covered?

The subjects covered include company analysis, value analysis, quantitative analysis, economic analysis, and portfolio management. If you wish to impress prestigious employers like Macquarie Bank, Morgan Stanley, and Goldman Sachs, this is the skill set you need to master.

5 How is your diploma delivered?

Our diploma is online, full time, and delivered like a mentoring program, which is why numbers are limited. You will have regular communication with Paul Nojin, the course co-ordinator and one of the course creators. He will track your progress and guidance throughout as you analyse companies, analyse value, analyse the economic backdrop, and build portfolios using a wide-ranging set of selection criteria. Paul has a focus on every single student and gives his absolute best to make sure every student has a life changing experience.

Normal weekly schedule includes:

Monday ... **Live online classes** ... recorded for those who cannot attend

Tuesday ... **Live online classes** ... also recorded

Wednesday ... Real time application of the information

Thursday ... Real time market updates

Friday ... Answers to all questions are provided; Assignments are due

6 Who is suitable?

Our diploma is ideal for those who are good at maths and fluent with a spreadsheet. It is also ideal for anyone who desires to be a knowledgeable and successful analyst and investment manager.

7 What are the requirements?

No background knowledge is required or assumed, but a strong interest in investing and financial markets is essential

8 Why should I choose your diploma?

On completion of our diploma, you will have the skill set to impress prestigious investment banks, and the knowledge to become the successful professional you wish to be. It is a life changing experience that reaps lifetime benefits.

9 What will my prospects be after completing this diploma?

Our training is a proven pathway to employment with the world's leading investment banks. Past students and trainees of Paul Nojin have achieved the following positions, among others.

Vice President at Morgan Stanley

Director at Mizuho

Associate Director at Macquarie Bank

Senior Trader at Macquarie Bank

10 Do you provide job search assistance?

We assist every student to perfect their letter of application for employment and also their curriculum vitae. We also provide guidance on potential employers, and assist wherever possible.

11 I live in India. Is the diploma open to me?

Yes. Everyone is welcome. You can be based anywhere in the world.

12 I would like to enrol. What are the details?

To secure your place, the next step is to enrol. Remember, numbers are limited, because Paul Nojin will be communicating directly with every student.

The total cost is \$27,500. This is comprised of the enrolment fee of \$1500 that you pay to secure your place, then 4 payments of \$6500 each, due January 8, February 8, March 8, and April 8, 2024.

We start February 1.

To enrol now, and for more information visit:

<https://fmi.edu.au/diploma/>



NATIONALLY RECOGNISED
TRAINING

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